

## Total Lobbying Effort

### Total Lobbying Expenditures

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
\$44,755.67	\$46,379.19	\$60,172.56	\$6,058.00	\$157,365.42

### Total Hours Communicating

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
30.70	21.30	103.10	2.90	158.00

### Total Hours Other

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
128.20	44.40	180.50	12.40	365.50

## Hours Lobbied on Each Matter

### Lobbying Effort On Legislative Bills And Resolutions

#### Senate Bill 513

Relating to: life settlements, granting rule-making authority, and providing a penalty.

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
		68.00 (24%)		68.00 (13%)

#### Assembly Bill 701

Relating to: the Interstate Insurance Receivership Compact, investment guidelines for charitable gift annuity segregated accounts, Health Insurance Risk-Sharing Plan assessment participation, reciprocity for long-term care insurance policies, voting by fraternal members, the insurance security fund, modifications to motor vehicle insurance policy and umbrella and excess liability policy requirements, providing an exemption from emergency rule procedures, and granting rule-making authority.

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
		17.00 (6%)		17.00 (3%)

#### Assembly Bill 758

Relating to: life settlements, granting rule-making authority, and providing a penalty.

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
		111.00 (39%)		111.00 (21%)

## Lobbying Effort On Budget Bill Subjects

### Health and Family Services: Medical Assistance

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
3.00 (2%)				3.00 (< 1%)

## Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

### Supervision by insurance company of annuity sales.

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
1.59 (1%)		34.03 (12%)		35.62 (7%)

### Taxation of insurance companies.

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
19.07 (12%)	1.31 (2%)	5.67 (2%)		26.05 (5%)

### legislation regulating life settlements

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
116.00 (73%)	63.07 (96%)	28.36 (10%)		207.43 (40%)

### Life Insurance Replacement Model

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
3.18 (2%)				3.18 (< 1%)

### Long Term Care Partnership Reciprocity

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
3.18 (2%)	1.31 (2%)			4.49 (< 1%)

### Taxation of long term care insurance purchase

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
		14.18 (5%)	14.54 (95%)	28.72 (5%)

### Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

2009 January - June	2009 July - December	2010 January - June	2010 July - December	Total
13 (8%)		6 (2%)	1 (5%)	19.15 (3.66%)